



## About CMD

**CMD is a capital equipment manufacturer in the film converting and alternative energy markets. Built on a culture of integrity, we innovate unmatched profitable solutions for our customers and provide life-long service and support to the markets we serve.**

### **LOCATIONS:**

#### **Headquarters**

2901 E. Pershing Street  
P.O. Box 1279  
Appleton, WI 54912-1279  
(920) 730-6888

#### **Technology Center**

3005 E. Pershing Street  
P.O. Box 1899  
Appleton, WI 54912-1899

#### **CNG Equipment and Call Center**

3000 E. Pershing Street  
Appleton, WI 54912-1279

CMD designs and manufactures equipment for a global marketplace, with clients in Europe, Asia, South and North America, Australia and the Middle East. In addition to two International Sales Representatives, CMD partners with a network of agent associates and employs a Sales and Service Manager for Asia, stationed in Bangkok, Thailand.

### **WEBSITE:**

[www.cmd-corp.com](http://www.cmd-corp.com) **# EMPLOYEES:** 200

### **SALES AND SERVICE**

Service support is offered through a fully staffed parts and service department, including a 24-hour service hotline.

### **SENIOR STAFF:**

Chairman of the Board - John Schmidt

President – Ricardo Abud

Vice President, Global Sales and Marketing - Tim Lewis

Vice President, Product Development, Engineering and Technical Service – Chris White

Chief Financial Officer - Dave Pierre

Director of Operations - Ron Buchinger

Director of Human Resources – Tony Clementi

### **COMPANY HISTORY**

- 1979 through today – development of signature, high-speed rotary bag equipment
- 1991 - Introduction of patented rotary overlap winder
- 1994 - Introduction of patented drawtape technology
- 1997 - Introduction of vertical form, fill, seal technology
- 1998 - Addition of pouch machine technology and other customized converting applications through the acquisition of Custom Design and Development
- 2001 - Expansion of Green Bay facility to accommodate growing Technology Center
- 2001 - New corporate identity; all divisions unified under the CMD brand
- 2002 - Addition of Accu-Pak VFFS upgrade and rebuild business
- 2003 - Addition of intermittent bag equipment
- 2004 – Global Drawtape System debuts to the international market
- 2005 – Construction of new, expanded Technology Center next to Appleton facility
- 2006 – Purchased the assets of Proven Designs, Inc., (PDI)
- 2008 – CMD patented VFFS technology licensed to Viking Packaging Technologies

CMD Corporation

8/9/2022

## COMPANY HISTORY CONTINUED

- 2009 – SureSeal technology and high-speed winder for low-count rolls introduced
- 2010 – Medical Combination Pouch Machine with Intelligent Sealing Technology developed
- 2011 – CMD campus expanded to include North Building Demo and Testing Center
- 2012 – CMD developed and manufactures first CNG (Compressed Natural Gas) system.
- 2013 – Expansion of packaging automation integration. System demonstrated at international trade show, K-2013 in Germany.
- 2014 – Development of two new pouch converting systems for protective packaging pouches and custom bottom seal and stand up pouches.
- 2015 – Development of two new bag winders
- 2016 – Development of universal pouch die cutting system
- 2017 – Introduction of dual-lane bag converting line
- 2018 – Introduction of 760-SUP pouch converting system
- 2019 – Global commercialization of the CMD drawtape system for embossed bags
- 2022 – Introduction of new design 760-SUP pouch converting system
- 2022 - Introduction of new overlap bag winder

## AWARDS

- 2009, 2010, 2011, 2012, 2016, 2017 – CMD employees named NEW Manufacturing All Stars
- 2015, 2016, 2017, 2018, 2019, 2020 – CMD named among *Plastics News* Best Places to Work in the plastics industry
- 2017 – Wisconsin Governor's Export Achievement Award
- 2022 – Fox Cities Chamber of Commerce Gold-Certified Employee Friendly Workplace

## CMD Mission

**Advance** technology beyond limits. **Deliver** on our commitments. **Inspire** each other to be better than yesterday.

## CMD Vision

We will relentlessly advance technology, deliver the most reliable capital equipment, and pursue excellence in customer service for the benefit of our customers.

Our Customer Culture of Greatness, built on Trust, Respect and Employee Engagement, will always set us apart from others.

## CMD PHILOSOPHY

**LISTEN** to our customers, understand their needs. Anticipate and accurately read the changing marketplace.

**LEARN** new ways to solve problems. Unite our strengths: ingenuity, teamwork and perseverance to produce bold innovations.

**LEAD** the industry in technology, service and new solutions.

We believe CMD's growth can be attributed to our basic corporate philosophy:

- 1) A passionate pursuit of technology leadership (CMD has been issued over 50 patents and has dozens more applications in process at this time)
- 2) Dedication to recruiting, hiring and retaining exceptional people

## **BUSINESS UNITS:**

**Bag Converting Equipment** – The design and manufacture of plastic film converting equipment for the blown-film industry. CMD has been a pioneer in the design and innovation of equipment for making plastic bags. Common applications for this equipment are: trash bags, bin liners, produce bags, garment/dry cleaning bags, mattress covers, gusseted T-shirt bags, sine-wave bags, and packaging automation for such products. This business unit is distinct because the equipment **converts** plastic film – either in line with an extruder or from roll stock – into a flexible container (bag.)

**Pouch Converting Equipment** – CMD designs and manufactures pre-made pouch systems. In May, 2006, CMD purchased the assets of custom pouch equipment company, PDI (Proven Designs, Inc.) PDI® provides specialized systems for medical pouches, bubble-envelopes and mailers, security envelopes and bags (for banks, law enforcement, travel-security applications, etc.), static dissipative pouches, specialized stand-up pouches and custom applications. This business unit is distinct because the equipment converts plastic film and other materials; like laminated structures, Tyvek® and coated paper, into pre-made pouches that are sold for use as packages for a variety of applications.

**CNG (Compressed Natural Gas) Systems** – CMD designs and manufactures systems for the CNG (Compressed Natural Gas) refueling markets. In 2011, CMD began a diversification effort by developing equipment with strategic partners in the oil and gas industry. The CNG business unit focuses on supplying equipment used for processing and dispensing CNG. The equipment CMD manufactures compresses the natural gas from the supply line and processes the compressed gas to vehicle dispensing. CMD is able to bring value to the CNG marketplace by utilizing our proven manufacturing and engineering capabilities.

**CMD Technology Center** – Throughout its history, CMD has earned a reputation for exceptional quality and timely innovation. Increasingly, clients and prospects call on CMD's team of engineers and technicians to assist in the development of proprietary processes and systems. These customized projects can be designed to help a client improve process or production efficiencies; saving thousands in labor and scrap savings. Or, the collaboration might result in equipment that produces new products for the marketplace – many of these products are on store shelves today. In any case, one thing is certain; clients trust both CMD's technical acumen in the converting and packaging equipment industry AND our commitment to safeguarding confidentiality.

CMD believes in being a total solutions provider. The technology-team approach allows CMD to offer comprehensive Process Validation Services, Automation Integration, Machine Optimization and other value-added services to converters, packagers and consumer-goods companies.

The CMD Advanced Engineering Analytics (AEA) Lab offers real-time testing, future-proofing, innovation-testing and development of pouch and bag equipment. Operating from a 2,400 sq. ft. facility on the 126,000 sq. ft. CMD campus in Appleton, WI, the AEA Lab utilizes technical experts, established metrics, technology and equipment to analyze data and provide project risk management for CMD customers. Customers can bring raw materials and film with specifications to CMD for technical experts to test, and receive concise, concrete data to apply to their packaging processes.

**Products:**

**CNG FUELING EQUIPMENT**

- Compression Systems
- Pressure Boosting Systems
- Pressure Reducing Systems
- CNG Equipment Parts
- CNG Station Full Service Program
- 24/7/365 Remote Station Monitoring Services and Call Center

**CONVERTING AND PACKAGING EQUIPMENT**

**BAG & POUCH MAKING**

- High-Speed Rotary Bag Machines
- Pre-Made Pouch Systems
- Bottomseal Bag Systems

**WINDERS & FOLDERS**

- Rotary Overlap Bag Winders
- Turret Film and Bag Winders
- Coreless Bag Winders
- Dual-Lane Bag Winders
- Plastic Sheeting Winders
- High-Speed Polybag Folders

**UNWINDS**

- Surface-Driven Unwinds
- Center-Driven Unwinds
- Unwind Stands

**PACKAGING AUTOMATION**

- Certified Yamaha Robotics integrator
- Packing automation for bags on rolls

**COMPLEMENTARY EQUIPMENT**

- Drawtape Bag Equipment
- Embossed Bag Making Equipment
- Bubble Slit Sealers
- Bubble Post Gusseters
- Rotary Die Cutters
- Sine Wave Cutters
- Hole Punches
- System Integration Services
- Equipment Upgrades and Retrofits

## COMPREHENSIVE SERVICE

- Installation
- Training, Digital Training, and AR Tools
- Field Service
- Phone Support
- Remote Diagnostics Tools
- Process Validation Services
- Machine Optimization and Audits
- Preventive Maintenance Programs

## CNG SERVICE

- 24-hour Full Service, Real-Time Station Monitoring
  - Visual Monitoring
  - Uptime Assurance
  - Remote diagnostics, production reports and troubleshooting
- CNG Service Technician Training Program
- Comprehensive and Customizable Service Plans
- Quick replacement parts

## SERVICES FOR THE ADVANCEMENT OF TECHNOLOGY

- Dedicated Facility
- R&D Engineering Team
- Proprietary Projects
- Rapid Product Development
- CMD Insights KPI actionable operational data and remote dashboards